

Message Text

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62

ACTION EUR-25

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-07 H-03 INR-10 L-03

NSAE-00 NSC-10 PA-04 RSC-01 PRS-01 SPC-03 SS-20

USIA-15 SAM-01 FEA-02 EB-11 COME-00 INT-08 SCI-06

SAJ-01 OMB-01 TRSE-00 IO-14 ACDA-19 DRC-01 /167 W
----- 019357

R 311516Z JAN 74

FM USMISSION BERLIN

TO AMEMBASSY BONN

SECSTATE WASHDC 2924

LIMITED OFFICIAL USE BERLIN 0201

E.O. 11652: N/A

TAGS: BEXP, WB, GE

SUBJ: STANDARD OF INDIANA POLYMERIZATION PLANT IN WEST BERLIN

REF: BERLIN 004 AND 2089

1. BERLIN REPRESENTATIVE OF STANDARD OF INDIANA HAS ASKED MISSION TO WRITE TO PRESIDENT OF INDIANA NOTING THAT A PROPOSED POLYMERIZATION PLANT AND RELATED RESEARCH FACILITY IN WEST BERLIN WOULD BE CONSISTENT WITH U.S. POLICY. BERLIN PLANT WOULD USE PETROCHEMICALS FROM PLANT BUILT BY STANDARD IN GDR WHICH IS ABOUT TO GO ON STREAM.

2. INDIANA NEEDS TO BE CONVINCED BECAUSE OF COMPANY POLICY NOT TO COMPETE WITH ITS CUSTOMERS. LOCAL REP ARGUES PROJECT WOULD NOT DEPRIVE CUSTOMERS OF BUSINESS BECAUSE IT WOULD BE PRIMARILY RESEARCH FACILITY AND BERLIN POLYESTER FILAMENT PLANT WHICH WOULD PURCHASE POLYMERIZED PRODUCTS WOULD OTHERWISE SOON GO OUT OF BUSINESS IN ABSENCE OF BERLIN POLYMERIZATION PLANT.

3. WHILE SUCH INVESTMENT MIGHT BE REGARDED AS INCONSISTENT WITH INVEST IN USA PROGRAM, FACT IS, FUNDS FOR PROJECT WOULD BE
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OBTAINED FROM TAX SAVINGS ON COMPANY PROFITS IN FRG MADE

POSSIBLE BY LIBERAL BERLIN DEPRECIATION ALLOWANCES.
ACCORDINGLY, DECISION NOT TO BUILD PLANT WOULD NOT FREE FUNDS FOR
INVESTMENT IN U.S.

4. ALTHOUGH SENAT IS NOT YET INFORMED, PROJECT IS OF TYPE DESIRED
BY BERLIN AND IS STRONGLY SUPPORTED BY BERLIN CHAMBER OF
COMMERCE. FURTHERMORE, SUBSTANTIAL INVESTMENT BY AMERICAN COMPANY
IN WEST BERLIN DURING PERIOD U.S. WILL PROBABLY BE ESTABLISHING
RELATIONS WITH GDR WOULD BE WELCOME EVIDENCE OF CONTINUED U.S.
CONCERN FOR WEST BERLIN.

5. REQUEST INSTRUCTIONS.KLEIN

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Disposition Authority: morefirh
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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30 JUN 2005

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To: BONN STATE
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